

**PRESIDIO BANK**

**FINANCIAL STATEMENTS**

December 31, 2011 and 2010

## REPORT OF INDEPENDENT AUDITORS

The Shareholders and  
Board of Directors  
Presidio Bank  
San Francisco, California

We have audited the accompanying balance sheet of Presidio Bank as of December 31, 2011 and the related statements of income, changes in shareholders' equity and comprehensive income and cash flows for the year then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit. The 2010 financial statements of Presidio Bank were audited by Perry-Smith LLP, who combined with Crowe Horwath LLP as of November 1, 2011, and whose report dated March 11, 2011 expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Presidio Bank as of December 31, 2011 and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

*Crowe Horwath LLP*

Crowe Horwath LLP

San Francisco, California  
March 15, 2012

**PRESIDIO BANK**

**BALANCE SHEET**

**December 31, 2011 and 2010**

<b>ASSETS</b>	<u><b>2011</b></u>	<u><b>2010</b></u>
Cash and due from banks	\$ 71,432,528	\$ 23,979,393
Other overnight deposits	<u>10,005,000</u>	<u>7,420,000</u>
Total cash and cash equivalents	81,437,528	31,399,393
Held-to-maturity investment securities, at amortized cost (Note 3)	676,213	679,901
Federal Reserve Bank stock, at cost	1,314,150	1,166,650
Federal Home Loan Bank stock, at cost	1,138,700	1,023,600
Loans, less allowance for loan losses of \$4,944,316 in 2011 and \$4,911,720 in 2010 (Notes 4, 5, 10 and 13)	265,453,295	253,700,572
Premises and equipment, net (Note 6)	1,314,172	1,505,879
Deferred tax assets, net (Note 8)	4,186,000	
Accrued interest receivable and other assets	<u>1,829,864</u>	<u>2,048,561</u>
	<u><b>\$ 357,349,922</b></u>	<u><b>\$ 291,524,556</b></u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Deposits:		
Non-interest bearing	\$ 89,208,889	\$ 58,699,178
Interest bearing (Note 7)	<u>221,551,348</u>	<u>188,667,939</u>
Total deposits	310,760,237	247,367,117
Borrowings (Note 9)		3,000,000
Accrued interest payable and other liabilities	<u>1,898,732</u>	<u>1,769,061</u>
Total liabilities	<u><b>312,658,969</b></u>	<u><b>252,136,178</b></u>
Commitments and contingencies (Note 10)		
Shareholders' equity (Notes 11 and 12):		
Preferred stock, no par value; 10,000,000 shares authorized:		
Series A, noncumulative, \$1,000 per share liquidation preference; 10,800 shares issued and outstanding	10,612,222	10,547,222
Series B, noncumulative, \$1,000 per share liquidation preference; 325 shares issued and outstanding	325,000	325,000
Common stock, no par value; 30,000,000 shares authorized; 4,092,210 and 4,036,099 shares issued and outstanding in 2011 and 2010, respectively	42,317,701	41,930,154
Accumulated deficit	<u>(8,563,970)</u>	<u>(13,413,998)</u>
Total shareholders' equity	<u><b>44,690,953</b></u>	<u><b>39,388,378</b></u>
Total liabilities and shareholders' equity	<u><b>\$ 357,349,922</b></u>	<u><b>\$ 291,524,556</b></u>

The accompanying notes are an integral part of these financial statements.

**PRESIDIO BANK**  
**STATEMENT OF INCOME**

**For the Years Ended December 31, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
Interest and dividend income:		
Interest and fees on loans	\$ 14,465,823	\$ 12,697,683
Interest on due from banks and other overnight deposits	118,904	89,645
Interest on investment securities	27,151	47,624
Dividend income	<u>75,516</u>	<u>68,473</u>
Total interest and dividend income	14,687,394	12,903,425
Interest expense:		
Interest on deposits (Note 7)	1,068,112	1,319,784
Interest on borrowings	<u>91,916</u>	<u>196,731</u>
Total interest expense	1,160,028	1,516,515
Net interest income	13,527,366	11,386,910
Provision for loan losses (Note 5)	<u>841,381</u>	<u>893,555</u>
Net interest income after provision for loan losses	<u>12,685,985</u>	<u>10,493,355</u>
Non-interest income:		
Service charges and fees	361,848	269,875
Other non-interest income	<u>54,184</u>	<u>27,151</u>
Total non-interest income	<u>416,032</u>	<u>297,026</u>
Non-interest expenses:		
Salaries and employee benefits (Notes 5 and 14)	6,613,007	6,016,795
Occupancy and equipment (Notes 6 and 10)	1,467,635	1,436,087
Other (Note 15)	<u>3,062,754</u>	<u>2,436,476</u>
Total non-interest expenses	<u>11,143,396</u>	<u>9,889,358</u>
Net income before income taxes	1,958,621	901,023
Benefit from income taxes (Note 8)	<u>(4,087,000)</u>	<u>                    </u>
Net income	<u>\$ 6,045,621</u>	<u>\$ 901,023</u>
Dividends on preferred stock	<u>(1,130,593)</u>	<u>                    </u>
Net income available for common shareholders	<u>\$ 4,915,028</u>	<u>\$ 901,023</u>
Basic and diluted earnings per share	<u>\$ 1.22</u>	<u>\$ 0.22</u>
Weighted average basic shares outstanding	<u>4,033,260</u>	<u>4,006,861</u>
Weighted average diluted shares outstanding	<u>4,033,260</u>	<u>4,006,959</u>

The accompanying notes are an integral part of these financial statements.

PRESIDIO BANK

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME

For the Years Ended December 31, 2011 and 2010

	<u>Preferred Stock – Series A</u>		<u>Preferred Stock – Series B</u>		<u>Common Stock</u>		<u>Accumulated Deficit</u>	<u>Accumulated Other Comprehensive Income</u>	<u>Total Shareholders' Equity</u>	<u>Comprehensive Income</u>
	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>				
Balance, January 1, 2010	10,800	\$ 10,482,222	325	\$ 325,000	4,000,000	\$ 41,647,773	\$ (14,250,021)	\$ 14,920	\$ 38,219,894	
Amortization of discount on Series A Preferred stock		65,000					(65,000)			
Restricted stock granted					36,099					
Share-based compensation expense						282,381			282,381	
Comprehensive income:										
Net Income							901,023		901,023	\$ 901,023
Net change in unrealized gains on available-for-sale investment securities								(14,920)	(14,920)	(14,920)
										<u>\$ 886,103</u>
Balance, December 31, 2010	10,800	\$ 10,547,222	325	\$ 325,000	4,036,099	\$ 41,930,154	\$ (13,413,998)	\$	\$ 39,388,378	
Amortization of discount on Series A Preferred stock		65,000					(65,000)			
Preferred dividends							(1,130,593)		(1,130,593)	
Restricted stock granted					57,508					
Restricted stock forfeited					(1,397)					
Share-based compensation expense						387,547			387,547	
Comprehensive income:										
Net Income							6,045,621		6,045,621	6,045,621
Net change in unrealized gains on available-for-sale investment securities										
										<u>\$ 6,045,621</u>
Balance, December 31, 2011	<u>10,800</u>	<u>\$ 10,612,222</u>	<u>325</u>	<u>\$ 325,000</u>	<u>4,092,210</u>	<u>\$ 42,317,701</u>	<u>\$ (8,563,970)</u>	<u>\$ -</u>	<u>\$ 44,690,953</u>	

The accompanying notes are an integral part of these financial statements.

**PRESIDIO BANK**

**STATEMENT OF CASH FLOWS**

**For the Years Ended December 31, 2011 and 2010**

	<b>2011</b>	<b>2010</b>
Cash flows from operating activities:		
Net income	\$ 6,045,621	\$ 901,023
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	841,381	893,555
Accretion of discounts on investment securities	(27,151)	(26,157)
Depreciation and amortization	427,138	408,316
Loss on disposal of equipment	14,963	175
Deferred loan origination fees (costs), net	68,405	(62,357)
Share-based compensation expense	387,547	282,381
Deferred income taxes	666,000	302,000
Change in valuation allowance on deferred tax assets	(4,852,000)	(302,000)
Decrease in accrued interest receivable and other assets	218,697	218,855
Increase in accrued interest payable and other liabilities	129,671	200,700
	<u>3,920,272</u>	<u>2,816,491</u>
Net cash provided by operating activities		
Cash flows from investing activities:		
Maturity of available-for-sale investment securities		4,000,000
Proceeds from principal payments on held-to-maturity investment securities	30,839	30,839
Purchase of Federal Reserve Bank stock	(147,500)	(293,800)
(Purchase) redemption of FHLB stock	(115,100)	127,900
Net increase in loans	(12,662,509)	(41,482,171)
Purchases of premises and equipment	(250,394)	(915,935)
Proceeds from sale of premises and equipment		750
	<u>(13,144,664)</u>	<u>(38,532,417)</u>
Net cash used in investing activities		
Cash flows from financing activities:		
Net increase in demand, interest-bearing and savings deposits	60,586,848	41,420,064
Net increase in time deposits	2,806,272	11,553,748
Repayments of FHLB advances	(3,000,000)	(7,000,000)
Payment of dividends on preferred stock	(1,130,593)	
	<u>59,262,527</u>	<u>45,973,812</u>
Net cash provided by financing activities		
Increase in cash and cash equivalents	50,038,135	10,257,886
Cash and cash equivalents at beginning of year	<u>31,399,393</u>	<u>21,141,507</u>
Cash and cash equivalents at end of year	<u>\$ 81,437,528</u>	<u>\$ 31,399,393</u>
Supplemental disclosure of cash flow information:		
Cash paid for interest expense	\$ 1,205,578	\$ 1,558,982
Cash paid for income taxes	\$ 74,000	\$ 22,800

The accompanying notes are an integral part of these financial statements.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 1. THE BUSINESS OF PRESIDIO BANK

Presidio Bank (the "Bank") was approved as state-chartered bank on July 24, 2006 and is a member of the Federal Reserve System (the "Fed"). The Bank is subject to regulation by the Fed, the California Department of Financial Institutions (the "DFI"), and the Federal Deposit Insurance Corporation (the "FDIC"). The Bank's deposits are insured by the FDIC up to applicable legal limits.

Through December 31, 2012, all noninterest-bearing transaction accounts are fully guaranteed by the FDIC. All other accounts are insured up to \$250,000 per depositor under the FDIC's general deposit insurance rules.

The Bank is headquartered in San Francisco, California and also has branch offices in Walnut Creek, San Rafael, and Palo Alto, California. The Bank provides traditional commercial banking services to its target market throughout Northern California, consisting of small to medium sized businesses, along with the owners and executives of those firms.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### General

The accounting and reporting policies of the Bank conform with accounting principles generally accepted in the United States of America and prevailing practices within the banking industry.

##### Subsequent Events

Management has reviewed all events occurring from December 31, 2011 through March 15, 2012, the date the financial statements were available to be issued.

##### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

##### Operating Segments

While the Bank's executive officers monitor the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Bank-wide basis. Operating results are not reviewed by senior management to make resource allocation or performance decisions. Accordingly, all of the financial service operations are considered by management to be aggregated in one reportable operating segment.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Reclassifications

Certain reclassifications have been made to the prior year's balances in order to conform to the classifications used in the current year.

##### Cash and Cash Equivalents

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and due from banks as well as other overnight deposits.

##### Federal Reserve Bank Stock and Federal Home Loan Bank Stock

As a member of both the Federal Reserve Bank (the "FRB") and the Federal Home Loan Bank (the "FHLB"), the Bank is required to maintain a minimum level of investment in the capital stocks of the FRB and FHLB. These investments are considered restricted equity securities and are carried at par value. The Bank may request redemption at par value in excess of the amount required to be held. Stock redemptions are made at the discretion of the FRB and FHLB. Both cash and stock dividends are reported as income.

##### Investment Securities

Investment securities are classified into the following categories:

- Available-for-sale securities reported at fair value, with unrealized gains and losses excluded from earnings and reported, net of taxes, as accumulated other comprehensive income (loss) within shareholders' equity.
- Held-to-maturity securities, which management has the positive intent and ability to hold, reported at amortized cost, adjusted for the accretion of discounts and amortization of premiums.

Management determines the appropriate classification of its investments at the time of purchase and may only change the classification in certain limited circumstances. All transfers between categories are accounted for at fair value. There were no transfers between categories during the years ended December 31, 2011 or 2010.

Gains or losses on the sale of investment securities are computed using the specific identification method. Interest earned on investment securities is reported in interest income, net of applicable adjustments for accretion of discounts and amortization of premiums.



## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Investment Securities (Continued)

An investment security is impaired when its carrying value is greater than its fair value. Investment securities that are impaired are evaluated on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation to determine whether such a decline in their fair value is other than temporary. Management utilizes criteria such as the magnitude and duration of the decline and the intent and ability of the Bank to retain its investment in the securities for a period of time sufficient to allow for an anticipated recovery in fair value, in addition to the reasons underlying the decline, to determine whether the loss in value is other than temporary. The term "other than temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other than temporary, and management does not intend to sell the security or it is more likely than not that the Bank will not be required to sell the security before recovery, only the portion of the impairment loss representing credit exposure is recognized as a charge to earnings, with the balance recognized as a charge to other comprehensive income. If management intends to sell the security or it is more likely than not that the Bank will be required to sell the security before recovering its forecasted cost, the entire impairment loss is recognized as a charge to earnings.

##### Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are recorded at the principal balances outstanding, net of deferred loan origination fees and costs and the allowance for loan losses. Interest is accrued daily based upon outstanding loan balances. However, when in the opinion of management, loans are considered to be impaired and the future collectibility of interest and principal is in serious doubt, loans are placed on nonaccrual status and the accrual of interest income is suspended. Any interest accrued but unpaid is charged against income. Payments received are applied to reduce principal to the extent necessary to ensure collection. Subsequent payments on these loans, or payments received on nonaccrual loans for which the ultimate collectibility of principal is not in doubt, are applied first to earned but unpaid interest and then to principal. Generally, loans are placed on non-accrual status when they are 90 days past due. Past due status is based on the contractual terms of the loan. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. The Bank's policy for placing loans on nonaccrual status, recording payments received on nonaccrual loans resuming accrual of interest and determining past due or delinquency status does not differ by portfolio segment.

All loans are evaluated and considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due (including both principal and interest) in accordance with the contractual terms of the loan agreement. The policy for recognizing interest on impaired loans is the same as the policy described above and does not differ by portfolio segment

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Loans (Continued)

Substantially all loan origination and commitment fees, net of direct loan origination costs, and purchase premiums and discounts on loans are deferred and recognized as an adjustment of yield, to be amortized to interest income over the contractual term of the loan. The unamortized balance of deferred fees and costs is reported as a component of net loans.

The Bank services loans that have been participated to other financial institutions totaling approximately \$17,351,000 and \$18,184,000 at December 31, 2011 and 2010, respectively.

##### Allowance for Loan Losses

The allowance for loan losses is an estimate of credit losses inherent in the Bank's loan portfolio that have been incurred as of the balance-sheet date. The allowance is established through a provision for loan losses which is charged to expense. Additions to the allowance are expected to maintain the adequacy of the total allowance after credit losses and loan growth. Credit exposures determined to be uncollectible are charged against the allowance. Cash received on previously charged off amounts is recorded as a recovery to the allowance. The policy for charging off loans and recording recoveries on previously charged off loans does not differ by portfolio segment. The overall allowance consists of two primary components, specific reserves related to impaired loans and general reserves for inherent losses related to loans that are not impaired.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the original agreement. Loans determined to be impaired are individually evaluated for impairment. When a loan is impaired, the Bank measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, it may measure impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. The policy for measuring impaired loans does not differ by portfolio segment.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the Bank for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Restructured workout loans typically present an elevated level of credit risk as the borrowers are not able to perform according to the original contractual terms. Loans that are reported as TDRs are considered impaired and measured for impairment as described above.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Allowance for Loan Losses (Continued)

The determination of the general reserve for loans that are not impaired is based on estimates made by management, to include, but not limited to, consideration of historical losses by portfolio segment, internal asset classifications, and qualitative factors to include economic trends in the Bank's service areas, industry experience and trends, geographic concentrations, estimated collateral values, the Bank's underwriting policies, the character of the loan portfolio, and probable losses inherent in the portfolio taken as a whole.

The Bank maintains a separate allowance for each portfolio segment (loan type). These portfolio segments include commercial, construction and land development, commercial real estate and consumer loans. The allowance for loan losses attributable to each portfolio segment, which includes both impaired loans and loans that are not impaired, is combined to determine the Bank's overall allowance, which is included on the balance sheet.

The Bank assigns a risk rating to all loans and periodically performs detailed reviews of all such loans over a certain threshold to identify credit risks and to assess the overall collectability of the portfolio. These risk ratings are also subject to examination by independent specialists engaged by the Bank and the Bank's regulators. During these internal reviews, management monitors and analyzes the financial condition of borrowers and guarantors, trends in the industries in which borrowers operate and the fair values of collateral securing these loans. These credit quality indicators are used to assign a risk rating to each individual loan. The risk ratings can be grouped into five major categories, defined as follows:

**Pass** – A pass loan is a strong, satisfactory or acceptable credit with no existing or known potential weaknesses deserving of management's close attention.

**Special Mention** – A special mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank's credit position at some future date. Special Mention loans are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification.

**Substandard** – A substandard loan is not adequately protected by the current sound worth and paying capacity of the borrower or the value of the collateral pledged, if any. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Well defined weaknesses include a project's lack of marketability, inadequate cash flow or collateral support, failure to complete construction on time or the project's failure to fulfill economic expectations. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Allowance for Loan Losses (Continued)

***Doubtful*** – Loans classified doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable.

***Loss*** – Loans classified as loss are considered uncollectible and charged off immediately.

The general reserve component of the allowance for loan losses also consists of reserve factors that are based on management's assessment of the following for each portfolio segment: (1) inherent credit risk, (2) historical losses and (3) other qualitative factors. These reserve factors are inherently subjective and are driven by the repayment risk associated with each portfolio segment described below.

***Commercial*** – Commercial loans generally possess a lower inherent risk of loss than real estate portfolio segments because these loans are generally underwritten to existing cash flows of operating businesses. Debt coverage is provided by business cash flows and economic trends influenced by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans.

***Construction and land development*** – Construction and land development loans generally possess a higher inherent risk of loss than other real estate portfolio segments. A major risk arises from the necessity to complete projects within specified cost and time lines. Trends in the construction industry significantly impact the credit quality of these loans, as demand drives construction activity. In addition, trends in real estate values significantly impact the credit quality of these loans, as property values determine the economic viability of construction projects.

***Commercial real estate*** – Commercial real estate loans generally possess a higher inherent risk of loss than other real estate portfolio segments, except land and construction loans. Adverse economic developments or an overbuilt market impact commercial real estate projects and may result in troubled loans. Trends in vacancy rates of commercial properties impact the credit quality of these loans. High vacancy rates reduce operating revenues and the ability for properties to produce sufficient cash flow to service debt obligations.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Allowance for Loan Losses (Continued)

**Consumer and other** – The consumer and other category includes primarily residential real estate and home equity lines of credit. The degree of risk in this portfolio segment depends primarily on the loan amount in relation to collateral value, the interest rate and the borrower's ability to repay in an orderly fashion. These loans generally possess a lower inherent risk of loss than other real estate portfolio segments. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate that the borrowers' capacity to repay their obligations may be deteriorating.

Although management believes the allowance to be adequate, ultimate losses may vary from its estimates. At least quarterly, the Board of Directors reviews the adequacy of the allowance, including consideration of the relative risks in the portfolio, current economic conditions and other factors. If the Board of Directors and management determine that changes are warranted based on those reviews, the allowance is adjusted. In addition, the Bank's primary regulators, the FRB and DFI as an integral part of their examination process, review the adequacy of the allowance. These regulatory agencies may require additions to the allowance based on their judgment about information available at the time of their examinations.

##### Allowance for Credit Losses on Off-Balance-Sheet Credit Exposures

The Bank also maintains a separate allowance for off-balance-sheet commitments. Management estimates anticipated losses using historical data and utilization assumptions. The allowance for off-balance-sheet commitments is included in accrued interest payable and other liabilities on the balance sheet.

##### Bank Premises and Equipment

Bank premises and equipment are carried at cost. Depreciation is determined using the straight-line method over the estimated useful lives of the related assets. The useful lives of furniture, fixtures and equipment are estimated to be 3 to 7 years. Leasehold improvements are amortized over the lesser of the respective lease term (including renewal periods that are reasonably assured) or their useful lives, which are generally 7 to 10 years.

Certain operating leases contain scheduled and specified rent increases or incentives in the form of tenant improvement allowances or credits. The scheduled rent increases are recognized on a straight-line basis over the lease term as an increase in the amount of rental expense recognized each period. Lease incentives are capitalized at the inception of the lease and amortized on a straight-line basis over the lease term as a reduction of rental expense. Amounts accrued in excess of amounts paid related to the scheduled rent increases are included in accrued interest payable and other liabilities on the balance sheet.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Bank Premises and Equipment (Continued)

When assets are sold or otherwise disposed of, the cost and related accumulated depreciation or amortization are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to expense as incurred.

##### Income Taxes

Deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amount of assets and liabilities and their tax basis. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. A valuation allowance is recognized if, based on the weight of available evidence, management believes it is more likely than not that some portion or all of the deferred tax assets will not be realized.

At December 31, 2011 and 2010, the Bank did not have a reserve for uncertain tax positions. The Bank uses a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements tax positions taken or expected to be taken on a tax return. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. Interest expense and penalties associated with unrecognized tax benefits, if any, are classified as income tax expense in the statement of operations. The Bank has not accrued for any interest or penalties as of December 31, 2011 or December 31, 2010 because it does not have any unrecognized tax benefits.

##### Earnings Per Share

Basic earnings per share, which excludes dilution, is computed by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options, result in the issuance of common stock which share in the earnings of the Bank. The treasury stock method is applied to determine the dilutive effect of stock options in computing diluted earnings per share. For the years ended December 31, 2011 and 2010 substantially all of the Bank's stock options and restricted stock were excluded from the calculation of diluted earnings per share because they were considered anti-dilutive in that the assumed proceeds from exercise price, tax benefits and average future compensation were greater than the average price of the Bank's common stock.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Share-Based Compensation

The Bank has one share-based compensation plan, the Presidio Bank 2006 Stock Option Plan (the "Plan"), which has been approved by its shareholders and permits the grant of stock options and restricted stock for up to 1,200,000 shares of the Bank's common stock, of which 254,690 shares were available for future grant at December 31, 2011. The Plan is designed to attract and retain employees and directors. The amount, frequency, and terms of share-based awards may vary based on competitive practices, the Bank's operating results and government regulations. New shares are issued upon option exercise of stock options and vesting of restricted stock. The Plan does not provide for the settlement of awards in cash. The Plan requires that the option price may not be less than the fair market value of the stock at the date the option is granted, and that the stock must be paid in full at the time the option is exercised. The Bank has issued four types of awards under the plan: Organizer options, which were granted to founders and organizers and were fully vested upon the granting of the award; service-based options, which are granted to employees and Directors and that will generally vest over a five year period; performance-based options, which are granted to employees and Directors and will vest only if the Bank meets or exceeds certain pre-determined financial goals and objectives; and restricted stock, which generally vest quarterly over a two year period.

The Bank accounts for share-based compensation using a fair-value based method that requires that share-based compensation expense be recorded for all stock options and restricted stock that are ultimately expected to vest as the requisite service is rendered.

Management estimates the fair value of each option award as of the date of grant using a Black-Scholes-Merton option pricing formula. Expected volatility is based on historical volatility of similar entities over a preceding period commensurate with the expected term of the option because the Bank's common stock has been publicly traded for a shorter period than the expected term for the options. The "simplified" method described in the Securities and Exchange Commission's Staff Accounting Bulletin No. 110 is used to determine the expected term of option awards. The risk-free rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of grant. Expected dividend yield was not considered in the option pricing formula because the Bank has not paid dividends and has no current plans to do so in the future. In addition to these assumptions, management makes estimates regarding pre-vesting forfeitures that will impact total compensation expense recognized under the Plan.

The fair value of restricted stock awards is determined using the fair value of the underlying shares on the date of the grant.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Adoption of New Financial Accounting Standards

In April 2011, the Financial Accounting Standards Board (FASB) amended existing guidance for assisting a creditor in determining whether a restructuring is a troubled debt restructuring. The amendments clarify the guidance for a creditor's evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties. With regard to determining whether a concession has been granted, creditors are precluded from using the effective interest method to determine whether a concession has been granted. In the absence of using the effective interest method, a creditor must now focus on other considerations such as the value of the underlying collateral, evaluation of other collateral or guarantees, the debtor's ability to access other funds at market rates, interest rate increases and whether the restructuring results in a delay in payment that is insignificant. This guidance was adopted by the Bank retroactively to January 1, 2011 and the adoption did not have a material effect on the Bank's operating results or financial condition.

In May, 2011, the FASB issued an amendment to achieve common fair value measurement and disclosure requirements between U.S. and International accounting principles. Overall, the guidance is consistent with existing U.S. accounting principles; however, there are some amendments that change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The amendments in this guidance are effective for interim and annual reporting periods beginning after December 15, 2011. The adoption of this guidance is not expected to have a material effect on the Bank's operating results or financial condition.

In June 2011, the FASB amended existing guidance and eliminated the option to present the components of other comprehensive income as part of the statement of changes in shareholder's equity. The amendment requires that comprehensive income be presented in either a single continuous statement or in two separate consecutive statements. The amendments in this guidance are effective as of the beginning of a fiscal reporting year, and interim periods within that year, that begins after December 15, 2011. Early adoption is permitted. The adoption of this amendment will change the presentation of the components of comprehensive income for the Bank as part of the statement of shareholder's equity.

#### 3. INVESTMENT SECURITIES

##### Investment Securities Available-for-Sale

The Bank held no available-for-sale investment securities at December 31, 2010 or December 31, 2011.



**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**3. INVESTMENT SECURITIES (Continued)**

Investment Securities Held-to-Maturity

The amortized cost and estimated fair value of held-to-maturity investment securities at December 31, 2011 and 2010 consisted of the following:

	2011			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Debt securities:				
Mortgage-backed securities- residential	\$ 676,213	\$ -	\$ (213)	\$ 676,000
	2010			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Debt securities:				
Mortgage-backed securities- residential	\$ 679,901	\$ 88,394	\$ -	\$ 768,295

Held-to-maturity investment securities are recorded at amortized cost, adjusted for the amortization of premiums or accretion of discounts. There were no sales, calls or transfers of held-to-maturity investment securities for the years ended December 31, 2011 and 2010. Held-to-maturity investment securities mature in 2019.

**4. LOANS**

Outstanding loans are summarized below:

	December 31,	
	2011	2010
Commercial	\$ 91,952,011	\$ 90,599,766
Construction and land development	18,010,433	13,438,963
Commercial real estate	124,651,640	121,952,468
Consumer and other	36,136,269	32,905,432
	270,750,353	258,896,629
Deferred loan origination fees, net	(352,742)	(284,337)
Allowance for loan losses	(4,944,316)	(4,911,720)
	\$ 265,453,295	\$ 253,700,572

Salaries and employee benefits totaling \$635,398 and \$733,494 were deferred as loan origination costs for the years ended December 31, 2011 and 2010, respectively.

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**5. ALLOWANCE FOR LOAN LOSSES**

Changes in the allowance for loan losses for the year ended December 31, 2011 and 2010 were as follows:

	2011	2010
Balance, beginning of year	\$ 4,911,720	\$ 4,926,017
Provision for loan losses	841,381	893,555
Losses charged to the allowance	(830,232)	(907,852)
Recoveries	21,447	
Balance, end of year	<u>\$ 4,944,316</u>	<u>\$ 4,911,720</u>

The following table shows the allocation of the allowance for loan losses at December 31, 2011 and 2010 and for the year ended December 31, 2011 by portfolio segment and by impairment methodology:

	Commercial	Construction and Land Development	Commercial Real Estate	Consumer and Other	Total
<u>Allowance for Loan Losses</u>					
<u>2011</u>					
Beginning balance allocated to portfolio segments	\$ 2,393,722	\$ 409,501	\$ 1,585,495	\$ 523,002	\$ 4,911,720
Provision for loan losses	357,336	142,151	30,052	311,842	841,381
Losses charged to allowance	(6,232)		(324,000)	(500,000)	(830,232)
Recoveries	13,947			7,500	21,447
Ending balance allocated to portfolio segments	<u>\$ 2,758,773</u>	<u>\$ 551,652</u>	<u>\$ 1,291,547</u>	<u>\$ 342,344</u>	<u>\$ 4,944,316</u>
Ending balance: individually evaluated for impairment	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 181,699</u>	<u>\$ -</u>	<u>\$ 181,699</u>
Ending balance: collectively evaluated for impairment	<u>\$ 2,758,773</u>	<u>\$ 551,652</u>	<u>\$ 1,109,848</u>	<u>\$ 342,344</u>	<u>\$ 4,762,617</u>
<u>2010</u>					
Ending balance allocated to portfolio segments	<u>\$ 2,393,722</u>	<u>\$ 409,501</u>	<u>\$ 1,585,495</u>	<u>\$ 523,002</u>	<u>\$ 4,911,720</u>
Ending balance: individually evaluated for impairment	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 314,137</u>	<u>\$ -</u>	<u>\$ 314,137</u>
Ending balance: collectively evaluated for impairment	<u>\$ 2,393,722</u>	<u>\$ 409,501</u>	<u>\$ 1,271,358</u>	<u>\$ 523,002</u>	<u>\$ 4,597,583</u>

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**5. ALLOWANCE FOR LOAN LOSSES (Continued)**

	<u>Commercial</u>	<u>Construction and Land Development</u>	<u>Commercial Real Estate</u>	<u>Consumer and Other</u>	<u>Total</u>
<u>Loans</u>					
<u>2011</u>					
Ending balance	\$ 91,952,011	\$ 18,010,433	\$ 124,651,640	\$ 36,136,269	\$ 270,750,353
Ending balance: individually evaluated for impairment	\$ -	\$ -	\$ 1,699,020	\$ -	\$ 1,699,020
Ending balance: collectively evaluated for impairment	\$ 91,952,011	\$ 18,010,433	\$ 122,952,620	\$ 36,136,269	\$ 269,051,333
<u>2010</u>					
Ending balance	\$ 90,599,766	\$ 13,438,963	\$ 121,952,468	\$ 32,905,432	\$ 258,896,629
Ending balance: individually evaluated for impairment	\$ -	\$ -	\$ 2,393,887	\$ -	\$ 2,393,887
Ending balance: collectively evaluated for impairment	\$ 90,599,766	\$ 13,438,963	\$ 119,558,581	\$ 32,905,432	\$ 256,502,742

The following table shows the loan portfolio allocated by management's internal risk ratings at December 31, 2011 and 2010:

	<u>Credit Risk Profile by Internally Assigned Grade</u>				
	<u>Commercial</u>	<u>Construction and Land Development</u>	<u>Commercial Real Estate</u>	<u>Consumer and Other</u>	<u>Total</u>
<u>2011</u>					
Grade:					
Pass	\$ 81,556,917	\$ 14,992,900	\$ 118,988,983	\$ 36,136,269	\$ 251,675,069
Special Mention	5,330,828	3,017,533	1,623,006		9,971,367
Substandard	5,064,266		4,039,651		9,103,917
Total	\$ 91,952,011	\$ 18,010,433	\$ 124,651,640	\$ 36,136,269	\$ 270,750,353
<u>2010</u>					
Grade:					
Pass	\$ 83,773,189	\$ 10,338,214	\$ 115,159,837	\$ 32,905,432	\$ 242,176,672
Special Mention	4,671,849	3,100,749	1,649,392		9,421,990
Substandard	2,154,728		5,143,239		7,297,967
Total	\$ 90,599,766	\$ 13,438,963	\$ 121,952,468	\$ 32,905,432	\$ 258,896,629

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**5. ALLOWANCE FOR LOAN LOSSES (Continued)**

The following table shows an aging analysis of the loan portfolio by the time past due at December 31, 2011 and 2010:

	<u>30-89 Days Past Due</u>	<u>Nonaccrual</u>	<u>Total Past Due</u>	<u>Current</u>	<u>Total</u>
<u>2011</u>					
Commercial:					
Commercial				\$ 91,952,011	\$ 91,952,011
Construction and land development				18,010,433	18,010,433
Commercial real estate		\$ 1,699,020	\$ 1,699,020	122,952,620	124,651,640
Consumer and other				<u>36,136,269</u>	<u>36,136,269</u>
Total	<u>\$ -</u>	<u>\$ 1,699,020</u>	<u>\$ 1,699,020</u>	<u>\$ 269,051,333</u>	<u>\$ 270,750,353</u>
<u>2010</u>					
Commercial:					
Commercial				\$ 90,599,766	\$ 90,599,766
Construction and land development				13,438,963	13,438,963
Commercial real estate		\$ 2,393,887	\$ 2,393,887	119,558,581	121,952,468
Consumer and other	<u>\$ 500,000</u>		<u>500,000</u>	<u>32,405,432</u>	<u>32,905,432</u>
Total	<u>\$ 500,000</u>	<u>\$ 2,393,887</u>	<u>\$ 2,893,887</u>	<u>\$ 256,002,742</u>	<u>\$ 258,896,629</u>

The Bank had allocated \$181,699 of specific reserves to customers whose loan terms had been modified in troubled debt restructurings as of December 31, 2011. There were no troubled debt restructurings as of December 31, 2010 and the Bank did not have commitments to lend additional funds to borrowers with loans whose terms had been modified in troubled debt restructurings as of December 31, 2011.

During the year ending December 31, 2011, the terms of one loan were modified as a troubled debt restructuring. The modification of the terms included a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; and a permanent reduction of the recorded investment in the loan.

The modifications involving a reduction of the stated interest rate of the loan and an extension of maturity were for a period through July 2018.

The following table shows loans by class modified as troubled debt restructurings that occurred during the year ending December 31, 2011:

	<u>Number of Loans</u>	<u>Pre-Modification Outstanding Recorded Investment</u>	<u>Post-Modification Outstanding Recorded Investment</u>
Commercial real estate	<u>1</u>	<u>\$2,393,887</u>	<u>\$2,143,887</u>

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**5. ALLOWANCE FOR LOAN LOSSES (Continued)**

The Bank had one impaired loan at December 31, 2011 and 2010. The average recorded investment in this impaired loan was \$1,889,683 and \$2,973,276 for the years ended December 31, 2011 and 2010, respectively. No interest income was recognized on this impaired loan for the year ended December 31, 2011. Interest income of \$182,130 was recognized on a cash basis on this impaired loan for year ended December 31, 2010.

There were no accruing loans past due 90 days or more at December 31, 2011 or 2010. Interest forgone on the nonaccrual loan totaled \$125,180 and \$77,962 for the years ended December 31, 2011 and 2010, respectively.

**6. PREMISES AND EQUIPMENT**

Premises and equipment consisted of the following:

	December 31,	
	2011	2010
Furniture, fixtures and equipment	\$ 2,158,556	\$ 1,966,081
Leasehold improvements	<u>776,835</u>	<u>744,858</u>
	2,935,391	2,710,939
Less accumulated depreciation and amortization	<u>(1,621,219)</u>	<u>(1,205,060)</u>
	<u>\$ 1,314,172</u>	<u>\$ 1,505,879</u>

Depreciation and amortization included in occupancy and equipment expense totaled \$427,138 and \$408,316 for the years ended December 31, 2011 and 2010.

**7. INTEREST-BEARING DEPOSITS**

Interest-bearing deposits consisted of the following:

	December 31,	
	2011	2010
Savings	\$ 1,384,781	\$ 1,347,852
Money market	122,787,227	105,258,563
Interest-bearing demand accounts	55,328,427	42,816,883
Time, \$100,000 or more	40,497,506	37,648,807
Other time	<u>1,553,407</u>	<u>1,595,834</u>
	<u>\$ 221,551,348</u>	<u>\$ 188,667,939</u>

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**7. INTEREST-BEARING DEPOSITS (Continued)**

Aggregate annual maturities of time deposits are as follows:

Year Ending December 31,	
2012	\$ 25,589,813
2013	3,047,505
2014	4,115,640
2015	9,097,879
2016	200,076
	<b>\$ 42,050,913</b>

Interest expense recognized on interest-bearing deposits for the years ended December 31, 2011 and 2010 consisted of the following:

	December 31,	
	2011	2010
Savings	\$ 4,078	\$ 8,376
Money market	412,649	631,922
Interest-bearing demand accounts	277,612	295,179
Time, \$100,000 or more	356,511	363,480
Other time	17,262	20,827
	<b>\$ 1,068,112</b>	<b>\$ 1,319,784</b>

**8. INCOME TAXES**

Income taxes for the years ended December 31, 2011 and 2010 consisted of the following:

	Federal	State	Total
<b><u>2011</u></b>			
Current	\$ 51,000	\$ 48,000	\$ 99,000
Deferred	635,000	31,000	666,000
Valuation allowance	(3,381,000)	(1,471,000)	(4,852,000)
Income tax benefit	<b>\$ (2,695,000)</b>	<b>\$ (1,392,000)</b>	<b>\$ (4,087,000)</b>
<b><u>2010</u></b>			
Deferred	\$ 412,000	\$ (110,000)	\$ 302,000
Valuation allowance	(412,000)	110,000	(302,000)
Income tax expense	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**8. INCOME TAXES (Continued)**

The Bank's income tax benefit differed from the amount computed by applying the Federal statutory rate of 34% for 2011 and 2010 to the net income before income taxes primarily as a result of the change in the valuation allowance against the Bank's deferred tax assets.

Deferred tax assets (liabilities) at December 31, 2011 and 2010 consisted of the following:

	2011	2010
Deferred tax assets:		
Net operating losses	\$ 1,827,000	\$ 2,614,000
Organizational costs	359,000	409,000
Allowance for loan losses	2,032,000	2,063,000
Share-based compensation	131,000	124,000
Accrued expenses	90,000	72,000
Other	255,000	176,000
Deferred tax assets before valuation allowance	4,694,000	5,458,000
Valuation allowance		(4,852,000)
Total deferred tax assets	4,694,000	606,000
Deferred tax liabilities:		
Depreciation and amortization	(165,000)	(152,000)
FHLB stock dividends	(5,000)	(5,000)
Prepaid expenses	(57,000)	(63,000)
Deferred loan costs	(281,000)	(386,000)
Total deferred tax liabilities	(508,000)	(606,000)
Net deferred tax assets	\$ 4,186,000	\$ -

The determination of the amount of deferred income tax assets which are more likely than not to be realized is primarily dependent on projections of future earnings, which are subject to uncertainty and estimates that may change given economic conditions and other factors. The realization of deferred income tax assets is assessed and a valuation allowance is recorded if it is "more likely than not" that all or a portion of the deferred tax asset will not be realized. "More likely than not" is defined as greater than a 50% chance. All available evidence, both positive and negative is considered to determine whether, based on the weight of that evidence, a valuation allowance is needed. Based upon its analysis of available evidence, including recent profitability and the ability to realize net operating losses in the near term, management has determined that it is "more likely than not" that the Bank's deferred income tax assets as of December 31, 2011 will be fully realized and therefore no valuation allowance was recorded.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 8. INCOME TAXES (Continued)

At December 31, 2011, the Bank had Federal net operating loss carryforwards (NOLs) of approximately \$3,870,000 and State NOLs of approximately \$7,139,000. The Federal NOLs begin to expire in 2026 and the State NOLs begin to expire in 2016. The Bank files income tax returns in the United States and California jurisdictions. There are currently no pending Federal, state or local income tax examinations by tax authorities. Federal and California tax returns for 2008 to 2010 and 2007 to 2010, respectively, are currently open for examination. The total amount of unrecognized tax benefits, including interest and penalties, at December 31, 2011 was not material. The amount of tax benefits that would impact the effective rate, if recognized, is not expected to be material. The Bank does not anticipate any significant changes with respect to unrecognized tax benefits within the next 12 months.

#### 9. BORROWING ARRANGEMENTS

##### Lines of Credit

The Bank has unsecured Federal funds lines of credit with two of its correspondent banks under which it can borrow up to an aggregate of \$10,000,000. There were no borrowings outstanding under these arrangements at December 31, 2011 or 2010.

The Bank has a borrowing arrangement with the Federal Reserve Bank of San Francisco secured by certain of the Bank's loans. At December 31, 2011, the amounts pledged and borrowing capacity under this arrangement totaled \$27,280,000 and \$23,585,000, respectively. There were no borrowings outstanding under this arrangement at December 31, 2011 or 2010.

##### FHLB Advances

The Bank has a borrowing arrangement with FHLB under which short-term and long term advances are secured by the Bank's loan portfolio. The Bank's credit limit varies according to the amount and composition of loans pledged as collateral. At December 31, 2011, the amounts pledged and borrowing capacity under such limits were approximately \$102,582,000 and \$47,747,000, respectively. At December 31, 2010, the amounts pledged and borrowing capacity under such limits were approximately \$87,848,000 and \$36,928,000, respectively.

At December 31, 2011, the Bank had no borrowings outstanding under these arrangements. At December 31, 2010, the Bank had \$3,000,000 borrowings outstanding under these arrangements at an interest rate of 3.62%.



**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**10. COMMITMENTS AND CONTINGENCIES**

Operating Leases

The Bank leases its San Francisco headquarters and Walnut Creek, San Rafael and Palo Alto branch offices under non-cancelable operating leases. The leases expire on May 31, 2016, March 31, 2016, February 28, 2013 and January 31, 2020 respectively. The leases include annual rent adjustments of approximately 2.6%, 2.0%, 3% and 3%, respectively, each year during the initial lease terms. The San Francisco lease has two five year renewal options, the Walnut Creek, San Rafael and Palo Alto leases each have one five year renewal option.

Approximate future minimum lease payments are as follows:

Year Ending December 31,	Operating Leases
2012	\$ 852,122
2013	765,390
2014	763,640
2015	783,499
2016	510,071
Thereafter	1,088,938
	\$ 4,763,660

Rental expense included in occupancy and equipment expense totaled \$959,194 and \$958,071 for years ended December 31, 2011 and 2010, respectively.

Financial Instruments With Off-Balance-Sheet Risk

The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business in order to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments consist of the following:

	December 31,	
	2011	2010
Commitments to extend credit	\$ 105,512,000	\$ 90,347,000
Standby letters of credit	\$ 6,531,000	\$ 5,211,000

The Bank's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments as it does for loans included on the balance sheet.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 10. COMMITMENTS AND CONTINGENCIES (Continued)

##### Financial Instruments With Off-Balance-Sheet Risk (Continued)

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, and deeds of trust on residential real estate and income-producing commercial properties.

Standby letters of credit are conditional commitments issued to guarantee the performance of a client to a third party. The credit risk involved in issuing standby letters of credit is essentially the same as that involved in extending loans to clients. The fair value of the liability related to these standby letters of credit, which represents the fees received for issuing the guarantees, was not significant at December 31, 2011. The Bank recognizes these fees as revenue over the term of the commitment or when the commitment is used.

Commercial loan commitments represent approximately 69% of total commitments and are generally unsecured or secured by collateral other than real estate and have variable interest rates. Consumer loan commitments represent approximately 4% of total commitments and are generally unsecured or secured by collateral other than real estate and have variable interest rates. Real estate loan commitments represent approximately 13% of total commitments and are generally secured by property with a loan-to-value ratio not to exceed 75%. The majority of real estate commitments also have variable interest rates. Letters of credit represent 6% of total commitments. Home equity lines of credit represent the remaining 8% of total commitments and are generally secured by residential real estate and have both variable and fixed interest rates.

##### Concentrations of Credit Risk

The Bank grants real estate mortgage, real estate construction and commercial loans to customers in San Francisco and surrounding counties. A substantial portion of its portfolio is secured by commercial and residential real estate at December 31, 2011 and 2010.

In management's judgment, a concentration of loans exists in real estate related loans with approximately 63% of the Bank's loans being real estate related. Although management believes the loans within this concentration have no more than the normal risk of collectibility, a substantial decline in the performance of the economy in general or a decline in real estate values in the Bank's primary market area, in particular, could have an adverse impact on the collectibility of these loans. Personal and business income represent the primary source of repayment for a majority of these loans.

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**10. COMMITMENTS AND CONTINGENCIES (Continued)**

Correspondent Banking Agreements

The Bank maintains funds on deposit with other federally insured financial institutions under correspondent banking agreements. Through December 31, 2012, all noninterest-bearing transaction accounts are fully guaranteed by the FDIC for the entire amount in the account. Coverage through December 31, 2012 on certain transaction accounts is in addition to the coverage of \$250,000 per depositor available under the FDIC's general deposit insurance rules.

**11. SHARE-BASED COMPENSATION**

Stock Option Awards

Stock option activity for the years ended December 31, 2011 and 2010 is summarized as follows:

	<u>Number of Stock Options Outstanding</u>	<u>Weighted Average Exercise Prices</u>	<u>Weighted Average Remaining Contractual Life</u>
Outstanding at January 1, 2010	1,025,160	\$ 9.95	
Granted	17,300	\$ 9.33	
Cancelled or expired	<u>(66,660)</u>	\$ 9.98	
Outstanding at December 31, 2010	975,800	\$ 9.93	
Granted	58,500	\$ 6.69	
Cancelled or expired	<u>(181,200)</u>	\$ 9.81	
Outstanding at December 31, 2011	<u>853,100</u>	\$ 9.74	5.5 years
Exercisable at December 31, 2011	<u>699,840</u>	\$ 9.98	4.9 years
Additional options expected to vest	<u>120,762</u>	\$ 9.01	6.4 years

The intrinsic value of stock options outstanding, exercisable or expected to vest at December 31, 2011 and 2010 was not significant.

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**11. SHARE-BASED COMPENSATION (Continued)**

Stock Option Awards (Continued)

The weighted average exercise price and weighted average remaining contractual term of these awards was as follows at December 31, 2011:

	<u>Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term</u>
Organizer options	180,000	\$ 10.00	4.5 years
Service-based options	673,100	\$ 9.67	5.7 years

All of the Bank's performance-based options were forfeited in 2011 because the performance criteria required for vesting did not occur. The Bank had no performance-based options outstanding at December 31, 2011.

The unrecognized compensation cost related to non-vested service-based options totaled \$90,014 as of December 31, 2011. That cost is expected to be amortized on an accelerated basis over a weighted average period of 3.7 years and will be adjusted for subsequent changes in estimated forfeitures.

The following stock option information for service-based options is for the years ended December 31, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Weighted average grant date fair value per share of options granted	\$2.01	\$1.00
Significant fair value assumptions:		
Expected term in years	6.5 years	6.5 years
Expected annual volatility	21.80%	22.27%
Expected annual dividend yield	0%	0%
Risk-free interest rate	3.1%	3.6%
Total compensation cost (included in operating expenses)	\$108,600	\$170,474

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**11. SHARE-BASED COMPENSATION (Continued)**

Restricted Stock Awards

The following restricted stock information is for the years ended December 31, 2011 and 2010.

	2011		2010	
	Number of Shares	Weighted Average Grant Date Fair Value	Number of Shares	Weighted Average Grant Date Fair Value
Nonvested, beginning of year	18,045	\$6.20	-	
Granted	57,508	\$6.26	36,099	\$6.20
Vested	(39,811)	\$6.23	(18,054)	\$6.20
Forfeited	(1,397)	\$6.26		
Nonvested, end of year	34,345	\$6.26	18,045	\$6.20

Compensation cost associated with the restricted stock totaled \$278,947 and \$111,907 for the years ended December 31, 2011 and 2010, respectively. As of December 31, 2011 the unrecognized compensation cost related to the nonvested restricted stock totaled approximately \$184,210. The unrecognized compensation cost at December 31, 2011 is expected to be amortized on a straight-line basis over a weighted average period of one year and will be adjusted for subsequent changes in estimated forfeitures.

**12. SHAREHOLDERS' EQUITY**

Preferred Stock

On November 20, 2009, the Bank entered into a Letter Agreement (the "Purchase Agreement") with the United States Department of the Treasury (the "Treasury"), pursuant to which the Bank issued and sold (i) 10,800 shares of Fixed Rate Non-cumulative Perpetual Preferred Stock, Series A (the "Series A Preferred Stock") for a purchase price of \$10,800,000 and (ii) a warrant to purchase 325 shares of Fixed Rate Non-cumulative Perpetual Preferred Stock, Series B stock, (the "Warrant Preferred") for \$0.01 per share for an aggregate exercise price of \$3.25. The Treasury exercised the warrant immediately upon issuance.

The Series A Preferred Stock qualifies as Tier 1 capital and pays non-cumulative dividends quarterly at a rate of 5% per annum for the first five years, and 9% per annum thereafter. The Warrant Preferred pays non-cumulative dividends at a rate of 9% per annum until redemption. Either series may be redeemed by the Bank after three years; however, the Warrant Preferred may not be redeemed until after all the Series A Preferred Stock has been redeemed. Prior to the end of three years, the Series A Preferred Stock and the Warrant Preferred may be redeemed by the Bank only with proceeds from the sale of qualifying equity securities (a "Qualified Equity Offering").

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 12. SHAREHOLDERS' EQUITY (Continued)

##### Preferred Stock (Continued)

The Series A Preferred Stock and the Warrant Preferred were issued in a private placement exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, as amended. Neither the Series A Preferred Stock nor the Warrant Preferred will be subject to any contractual restrictions on transfer, except that the Treasury and its transferees shall not effect any transfer of the Series A or Series B Preferred Stock which would require the bank to become subject to the periodic reporting requirements of Section 13 or 15(d) of the Exchange Act.

The Series A Preferred and Warrant Preferred shall be non-voting, other than class voting rights on (i) any authorization or issuance of shares ranking senior to the Series A Preferred and Warrant Preferred, (ii) any amendment to the rights of the Series A Preferred and Warrant Preferred, or (iii) any merger, exchange or similar transaction which would adversely affect the rights of the Series A Preferred and Warrant Preferred.

If dividends on the Series A Preferred and Warrant Preferred are not paid in full for six dividend periods, whether or not consecutive, the holders of the Series A Preferred and Warrant Preferred will have the right to elect 2 directors. The right to elect directors will end when full dividends have been paid for all prior dividend periods.

In the Purchase Agreement, the Bank agreed that, until such time as the Treasury ceases to own any of its debt or equity securities acquired pursuant to the Purchase Agreement, the Bank will take all necessary action to ensure that its benefit plans with respect to its senior executive officers comply with Section 111(b) of the Emergency Economic Stabilization Act of 2008 (the "EESA") as implemented by any guidance or regulation under the EESA that has been issued and is in effect as of the date of issuance of the Series A Preferred Stock and the Warrant Preferred, and the Bank agreed to not adopt any benefit plans with respect to, or which cover, its senior executive officers that do not comply with the EESA, and the applicable executives have consented to the foregoing. Furthermore, the Purchase Agreement allows the Treasury to unilaterally amend the terms of the agreement.

With respect to dividends on the Bank's common stock, the Treasury's consent shall be required for any increase in common dividends per share until the third anniversary of the date of its investment, unless prior to such third anniversary the Series A Preferred Stock and the Warrant Preferred are redeemed in whole or the Treasury has transferred all of the Series A Preferred Stock and Warrant Preferred to third parties. After the third anniversary and prior to the tenth anniversary, the Treasury's consent shall be required for any increase in aggregate common dividends per share greater than 3% per annum; provided that no increase in common dividends may be made as a result of any dividend paid in common shares, any stock split or similar transaction. After the tenth anniversary, the Bank is prohibited from paying common dividends or repurchasing any equity securities or trust preferred securities until all equity securities held by the Treasury are redeemed in whole or the Treasury has transferred all of such equity securities to third parties.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 12. SHAREHOLDERS' EQUITY (Continued)

##### Preferred Stock (Continued)

Furthermore, for as long as any Series A Preferred Stock or Warrant Preferred is outstanding, no dividends may be declared or paid on junior preferred shares, preferred shares ranking pari passu with the Series A Preferred Stock or Warrant Preferred, or common shares (other than in the case of pari passu preferred shares or dividends on a pro rata basis with the Series A Preferred Stock or Warrant Preferred), nor may the Bank repurchase or redeem any junior preferred shares, preferred shares ranking pari passu with the Series A Preferred Stock or Warrant Preferred, unless the full dividend for the latest completed dividend period has been declared and paid in full.

The Bank recorded a discount on the Series A Preferred Stock at approximately the liquidation preference of the Warrant Preferred. The discount recorded on the Series A Preferred Stock will be amortized on the level-yield method over five years.

##### Dividends

Upon declaration by the Board of Directors, all shareholders of record will be entitled to receive dividends. The California Financial Code restricts the total dividend payment of any state banking association in any calendar year to the lesser of (1) the bank's retained earnings or (2) the Bank's net income for its last three fiscal years, less distributions made to shareholders during the same three-year period. At December 31, 2011, no amounts were free of such restrictions. During 2011, the Bank received approval to pay dividends on the Series A Preferred and the Warrant Preferred from more than two-thirds of its shareholders as required under Federal Reserve Regulation H. After also receiving approval from the Bank's state and federal banking regulators, the Board of Directors of the Bank approved the payment of \$1,130,593 of dividends on the Series A Preferred and the Warrant Preferred shares. The current dividend rate will result in an ongoing annual Series A Preferred dividend of \$540,000 and a Warrant Preferred dividend of \$29,250. There were no dividends for the year ended December 31, 2010.

##### Regulatory Capital

The Bank is subject to certain regulatory capital requirements administered by the FRB and the FDIC. Failure to meet these minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements.

Under capital adequacy guidelines, the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. These quantitative measures are established by regulation and require that minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets be maintained. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**12. SHAREHOLDERS' EQUITY (Continued)**

Regulatory Capital (Continued)

The Bank is also subject to additional capital guidelines under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table on the following page. The most recent notification from the FDIC categorized the Bank as well capitalized under these guidelines. There are no conditions or events since that notification that management believes have changed the Bank's category.

Management believes that the Bank met all of its capital adequacy requirements as of December 31, 2011 and 2010.

	2011		2010	
	Amount	Ratio	Amount	Ratio
<u>Leverage Ratio</u>				
Presidio Bank	\$ 41,691,000	12.0%	\$ 39,388,000	13.8%
Minimum requirement for "Well-Capitalized" institution	\$ 17,385,000	5.0%	\$ 14,273,000	5.0%
Minimum regulatory requirement	\$ 13,908,000	4.0%	\$ 11,418,000	4.0%
<u>Tier 1 Risk-Based Capital Ratio</u>				
Presidio Bank	\$ 41,690,953	13.7%	\$ 39,388,000	14.0%
Minimum requirement for "Well-Capitalized" institution	\$ 18,210,000	6.0%	\$ 16,849,000	6.0%
Minimum regulatory requirement	\$ 12,140,000	4.0%	\$ 11,233,000	4.0%
<u>Total Risk-Based Capital Ratio</u>				
Presidio Bank	\$ 45,504,000	15.00%	\$ 49,921,000	15.3%
Minimum requirement for "Well-Capitalized" institution	\$ 30,349,000	10.0%	\$ 28,082,000	10.0%
Minimum regulatory requirement	\$ 24,280,000	8.0%	\$ 22,466,000	8.0%



**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**13. RELATED PARTY TRANSACTIONS**

During the normal course of business, the Bank enters into transactions with related parties, including Directors, executive officers and affiliates. The following is a summary of the aggregate activity involving related party borrowers during the years ended December 31, 2011 and 2010:

	2011	2010
Beginning balance	\$ 1,977,000	\$ 1,914,000
Disbursements	6,024,000	5,636,000
Amounts repaid	(6,261,000)	(5,573,000)
Ending balance	\$ 1,740,000	\$ 1,977,000
Undisbursed commitments to related parties	\$ 865,000	\$ 1,505,000

**14. EMPLOYEE BENEFIT PLANS**

Profit Sharing Plan

In 2006, the Bank adopted the Presidio Bank 401(k) Profit Sharing Plan and Trust. All employees 21 years of age or older are eligible to participate in the plan. Eligible employees may elect to make tax deferred contributions up to the maximum amount allowed by law. The Bank may make additional contributions to the plan at the discretion of the Board of Directors. Bank contributions vest at a rate of 20% annually for all employees. The Bank made contributions to the Plan totaling approximately \$191,000 and \$178,000 for the years ended December 31, 2011 and 2010, respectively.

**15. OTHER EXPENSES**

Other expenses for the years ended December 31, 2011 and 2010 consisted of the following:

	2011	2010
Data processing	\$ 776,517	\$ 649,521
Regulatory and insurance	513,847	467,660
Professional fees	488,814	335,268
Advertising and promotions	213,444	52,565
Stationery and supplies	197,698	164,533
Travel and entertainment	197,489	230,128
Correspondent bank charges	147,838	141,128
Directors fees and share-based compensation	134,000	30,636
Telephone	125,068	111,311
Other	268,039	253,726
	\$ 3,062,754	\$ 2,436,476

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**16. FAIR VALUE MEASUREMENTS**

Fair Value of Financial Instruments

The estimated carrying and fair values of the Bank's financial instruments are as follows:

	December 31, 2011		December 31, 2010	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Financial assets:				
Cash and due from banks	\$ 81,437,528	\$ 81,437,528	\$ 31,399,393	\$ 31,399,393
Held-to-maturity investment securities	676,213		679,901	768,295
FRB and FHLB stock	2,452,850	N/A	2,190,250	N/A
Loans, net	265,453,295	268,566,962	253,700,572	256,301,856
Accrued interest receivable	861,383	861,383	810,684	810,684
Financial liabilities:				
Deposits	\$ 310,760,237	\$ 308,383,012	\$ 247,367,117	\$ 243,879,182
Borrowings			3,000,000	3,103,014
Accrued interest payable	74,364	74,364	119,914	119,914

These estimates do not reflect any premium or discount that could result from offering the Bank's entire holdings of a particular financial instrument for sale at one time, nor do they attempt to estimate the value of anticipated future business related to the instruments. In addition, the tax ramifications related to the realization of unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of these estimates.

The following methods and assumptions were used to estimate the fair value of financial instruments. For cash and cash equivalents, variable-rate loans and leases, accrued interest receivable and payable, demand deposits and short-term borrowings, the carrying amount is estimated to be fair value. For investment securities, fair values are based on quoted market prices, quoted market prices for similar securities and indications of value provided by brokers. It was not practicable to determine the fair value of FRB and FHLB stock due to restrictions placed on their transferability. The fair values for fixed-rate loans and leases are estimated using discounted cash flow analyses, using interest rates currently being offered at each reporting date for loans with similar terms to borrowers of comparable creditworthiness. Fair values for fixed-rate certificates of deposit are estimated using discounted cash flow analyses using interest rates offered at each reporting date by the Bank for certificates with similar remaining maturities. The fair value of long term borrowings are estimated using discounted cash flow analyses using interest rates offered at each reporting date by FHLB for advances with similar remaining maturities. The fair values of commitments are estimated using the fees currently charged to enter into similar agreements and are not significant and, therefore, not included in the above table.

## PRESIDIO BANK

### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### 16. FAIR VALUE MEASUREMENTS (Continued)

##### Fair Value of Financial Instruments (Continued)

###### *Fair Value Hierarchy*

The Bank groups its assets and liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. Valuations within these levels are based upon:

Level 1 – Quoted market prices for identical instruments traded in active exchange markets.

Level 2 – Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable or can be corroborated by observable market data.

Level 3 – Model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect the Bank's estimates of assumptions that market participants would use on pricing the asset or liability. Valuation techniques include management judgment and estimation which may be significant.

Management monitors the availability of observable market data to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluates the significance of transfers between levels based upon the nature of the financial instrument and size of the transfer relative to total assets, total liabilities or total earnings.

###### *Assets Recorded at Fair Value*

The following tables present information about the Bank's assets and liabilities measured at fair value on a recurring and nonrecurring basis:

###### Recurring Basis

The Bank had no assets or liabilities measured at fair value on a recurring basis at December 31, 2011 and 2010.

**PRESIDIO BANK**

**NOTES TO FINANCIAL STATEMENTS**

(Continued)

**16. FAIR VALUE MEASUREMENTS (Continued)**

Fair Value of Financial Instruments (Continued)

*Assets Recorded at Fair Value (Continued)*

Non-recurring Basis

The Bank may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. These include assets that are measured at the lower of cost or market value that were recognized at fair value which was below cost at the reporting date.

<u>Description</u>	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<u>December 31, 2011</u>				
Impaired loans – commercial real estate	<u>\$ 1,517,321</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,517,321</u>
<u>December 31, 2010</u>				
Impaired loans – commercial real estate	<u>\$ 2,079,750</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,079,750</u>

The fair value of impaired loans is based on the fair value of the collateral for all collateral dependent loans and for other impaired loans is estimated using a discounted cash flow model. Impaired loans were categorized as Level 3 with unobservable inputs and assumptions in fair value measurements. Losses on the above impaired loans totaled \$191,562 and \$907,842 for the years ended December 31, 2011 and 2010, respectively. The Bank had no liabilities measured at fair value on a non-recurring basis at December 31, 2011 or 2010.